



# Fact Book

First Quarter of Fiscal 2008

[2008. 1. 1 ~ 2008. 3. 31]

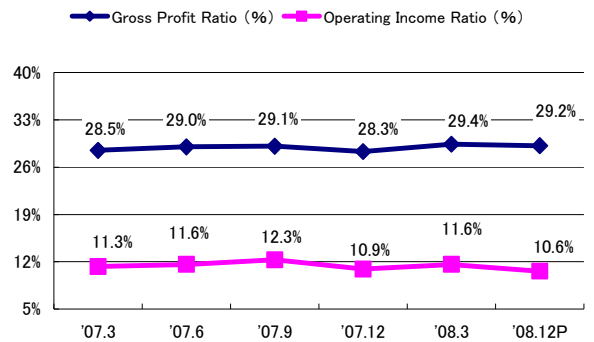
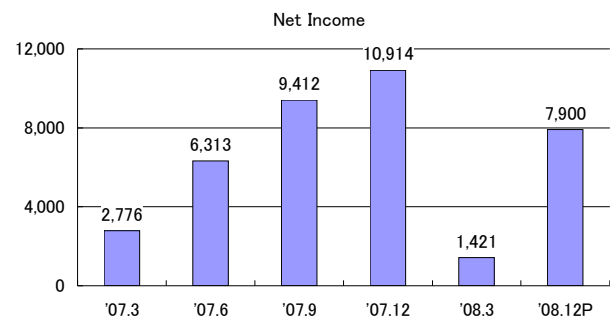
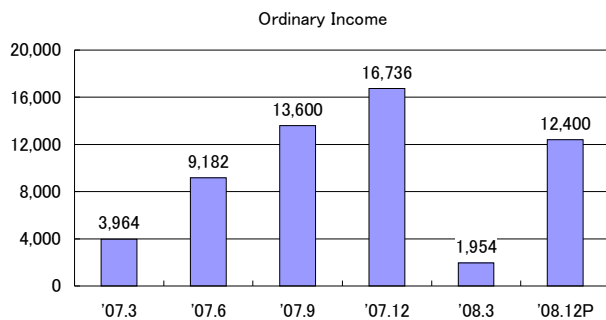
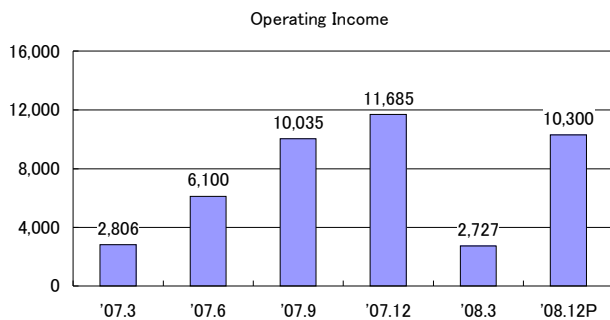
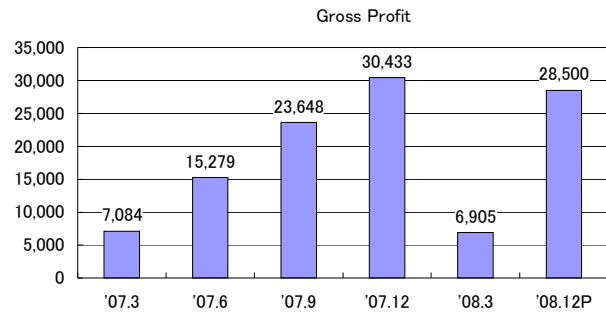
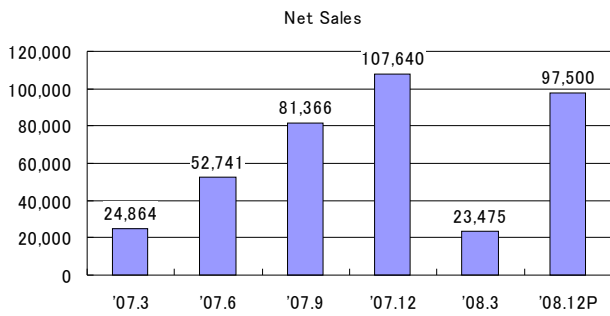
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# Sales & Profit

Millions of yen

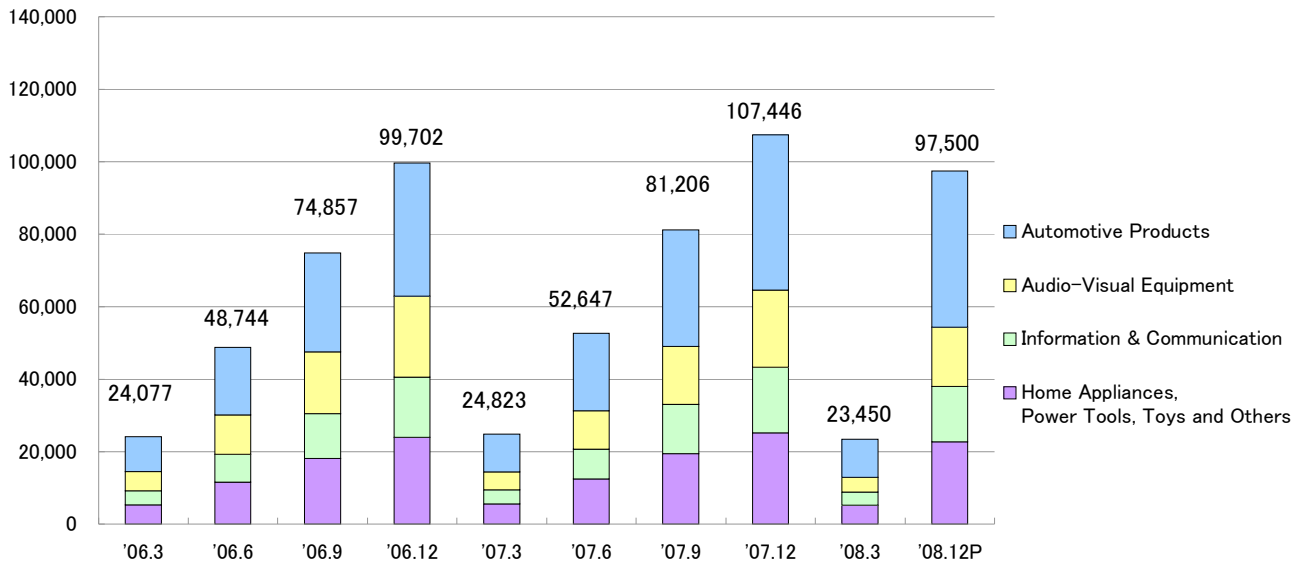


Millions of yen (Change%)

| Item                       | 2007.3 |      | 2007.6 |      | 2007.9 |      | 2007.12 |     | 2008.3 |       | 2008.12P |       |
|----------------------------|--------|------|--------|------|--------|------|---------|-----|--------|-------|----------|-------|
|                            | Value  | %    | Value  | %    | Value  | %    | Value   | %   | Value  | %     | Value    | %     |
| Net Sales                  | 24,864 | 3.1  | 52,741 | 7.3  | 81,366 | 7.6  | 107,640 | 7.1 | 23,475 | -5.6  | 97,500   | -9.4  |
| Gross Profit               | 7,084  | 0.7  | 15,279 | 4.8  | 23,648 | 6.8  | 30,433  | 6.4 | 6,905  | -2.5  | 28,500   | -6.4  |
| Operating Income           | 2,806  | 3.2  | 6,100  | 8.2  | 10,035 | 14.9 | 11,685  | 9.2 | 2,727  | -2.8  | 10,300   | -11.9 |
| Ordinary Income            | 3,964  | 8.2  | 9,182  | 19.2 | 13,600 | 9.4  | 16,736  | 5.0 | 1,954  | -50.7 | 12,400   | -25.9 |
| Net Income                 | 2,776  | 18.6 | 6,313  | 18.6 | 9,412  | 10.7 | 10,914  | 2.9 | 1,421  | -48.8 | 7,900    | -27.6 |
| Gross Profit Ratio (%)     | 28.5   |      | 29.0   |      | 29.1   |      | 28.3    |     | 29.4   |       | 29.2     |       |
| Operating Income Ratio (%) | 11.3   |      | 11.6   |      | 12.3   |      | 10.9    |     | 11.6   |       | 10.6     |       |
| ROE(Return on Equity) (%)  |        |      |        |      |        |      | 5.0     |     |        |       |          |       |
| ROA(Return on Assets) (%)  |        |      |        |      |        |      | 7.2     |     |        |       |          |       |

# Motor Sales by Application

Millions of yen



Millions of yen (Ratio%)/(Change%)

| Fiscal Term                                   | 2005.9 |       |       | 2005.12 |       |       | 2006.3 |       |      | 2006.6 |       |      | 2006.9 |       |      | 2006.12 |       |      |
|---|--------|-------|-------|---------|-------|-------|--------|-------|------|--------|-------|------|--------|-------|------|---------|-------|------|
|   | %      | %     | %     | %       | %     | %     | %      | %     | %    | %      | %     | %    | %      | %     | %    | %       |       |      |
| Automotive Products                           | 23,268 | 33.3  | 0.5   | 31,597  | 33.7  | 4.0   | 9,540  | 39.6  | 24.9 | 18,569 | 38.1  | 19.3 | 27,340 | 36.5  | 17.5 | 36,781  | 36.9  | 16.4 |
| Audio-Visual Equipment                        | 17,265 | 24.7  | -29.0 | 23,061  | 24.6  | -24.6 | 5,344  | 22.2  | 5.9  | 10,885 | 22.3  | -0.3 | 16,991 | 22.7  | -1.6 | 22,361  | 22.4  | -3.0 |
| Information & Communication                   | 11,955 | 17.1  | 10.7  | 16,402  | 17.5  | 13.1  | 3,826  | 15.9  | 10.0 | 7,702  | 15.8  | 5.2  | 12,346 | 16.5  | 3.3  | 16,658  | 16.7  | 1.6  |
| Home Appliances, Power Tools, Toys and Others | 17,414 | 24.9  | -3.9  | 22,772  | 24.3  | -4.3  | 5,365  | 22.3  | 8.4  | 11,586 | 23.8  | 9.5  | 18,178 | 24.3  | 4.4  | 23,900  | 24.0  | 5.0  |
| Total Sales                                   | 69,903 | 100.0 | -8.5  | 93,833  | 100.0 | -5.5  | 24,077 | 100.0 | 14.0 | 48,744 | 100.0 | 9.8  | 74,857 | 100.0 | 7.1  | 99,702  | 100.0 | 6.3  |

| Fiscal Term                                   | 2007.3 |       |      | 2007.6 |       |      | 2007.9 |       |      | 2007.12 |       |      | 2008.3 |       |       | 2008.12P |       |       |
|---|--------|-------|------|--------|-------|------|--------|-------|------|---------|-------|------|--------|-------|-------|----------|-------|-------|
|   | %      | %     | %    | %      | %     | %    | %      | %     | %    | %       | %     | %    | %      | %     | %     | %        |       |       |
| Automotive Products                           | 10,325 | 41.6  | 8.2  | 21,368 | 40.6  | 15.1 | 32,087 | 39.5  | 17.4 | 42,820  | 39.9  | 16.4 | 10,578 | 45.1  | 2.5   | 43,170   | 44.3  | 0.8   |
| Audio-Visual Equipment                        | 5,008  | 20.2  | -6.3 | 10,625 | 20.2  | -2.4 | 16,030 | 19.8  | -5.7 | 21,308  | 19.8  | -4.7 | 4,032  | 17.2  | -19.5 | 16,242   | 16.7  | -23.8 |
| Information & Communication                   | 3,853  | 15.5  | 0.7  | 8,243  | 15.6  | 7.0  | 13,656 | 16.8  | 10.6 | 18,139  | 16.9  | 8.9  | 3,558  | 15.2  | -7.6  | 15,413   | 15.8  | -15.0 |
| Home Appliances, Power Tools, Toys and Others | 5,636  | 22.7  | 5.0  | 12,410 | 23.6  | 7.1  | 19,432 | 23.9  | 6.9  | 25,178  | 23.4  | 5.3  | 5,280  | 22.5  | -6.3  | 22,673   | 23.3  | -9.9  |
| Total Sales                                   | 24,823 | 100.0 | 3.1  | 52,647 | 100.0 | 8.0  | 81,206 | 100.0 | 8.5  | 107,446 | 100.0 | 7.8  | 23,450 | 100.0 | -5.5  | 97,500   | 100.0 | -9.3  |

## Average Sales Price

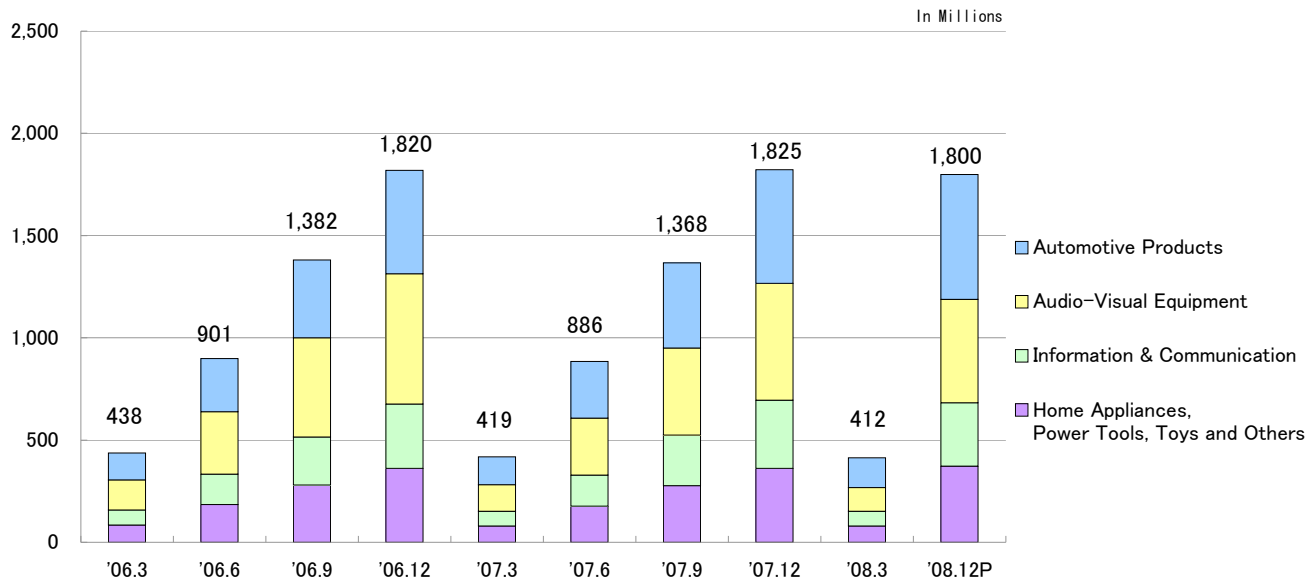
Yen

| Fiscal Term                                   | 2007.3 | 2007.6 | 2007.9 | 2007.12 | 2008.3 | 2008.12P |
|---|--------|--------|--------|---------|--------|----------|
| Automotive Products                           | 75.74  | 76.71  | 76.98  | 77.01   | 72.95  | 70.58    |
| Audio-Visual Equipment                        | 38.05  | 38.14  | 37.60  | 37.20   | 34.63  | 32.15    |
| Information & Communication                   | 53.50  | 54.20  | 54.87  | 54.37   | 49.28  | 49.72    |
| Home Appliances, Power Tools, Toys and Others | 71.22  | 70.05  | 70.29  | 69.40   | 66.73  | 60.78    |
| Total Sales                                   | 59.23  | 59.39  | 59.34  | 58.87   | 56.80  | 54.17    |

## Average Exchange Rate

| Fiscal Term | 2007.1~3 | 2007.1~6 | 2007.1~9 | 2007.1~12 | 2008.1~3 | 2008.4~12P |
|-------------|----------|----------|----------|-----------|----------|------------|
| US\$:¥      | 119.52   | 120.15   | 119.39   | 117.84    | 105.29   | 100.00     |

## Motor Sales Quantity by Application



In Millions (Ratio%)/(Change%)

| Fiscal Term                                   | 2005.9 |       |       | 2005.12 |       |       | 2006.3 |       |      | 2006.6 |       |      | 2006.9 |       |      | 2006.12 |       |      |
|---|--------|-------|-------|---------|-------|-------|--------|-------|------|--------|-------|------|--------|-------|------|---------|-------|------|
|   | %      | %     | %     | %       | %     | %     | %      | %     | %    | %      | %     | %    | %      | %     | %    | %       |       |      |
| Automotive Products                           | 350    | 24.8  | 3.1   | 466     | 25.2  | 4.0   | 131    | 29.9  | 11.9 | 260    | 28.9  | 9.6  | 380    | 27.5  | 8.6  | 505     | 27.8  | 8.4  |
| Audio-Visual Equipment                        | 513    | 36.4  | -19.9 | 674     | 36.4  | -17.9 | 148    | 33.9  | 1.0  | 306    | 34.0  | -4.3 | 486    | 35.2  | -5.3 | 636     | 34.9  | -5.7 |
| Information & Communication                   | 252    | 17.9  | 12.1  | 337     | 18.2  | 10.8  | 74     | 16.9  | -5.3 | 149    | 16.6  | -6.9 | 235    | 17.1  | -6.6 | 315     | 17.4  | -6.4 |
| Home Appliances, Power Tools, Toys and Others | 293    | 20.8  | 1.3   | 374     | 20.2  | -1.1  | 84     | 19.3  | 0.6  | 184    | 20.5  | 0.6  | 280    | 20.3  | -4.3 | 362     | 19.9  | -3.2 |
| Total Sales                                   | 1,409  | 100.0 | -5.7  | 1,853   | 100.0 | -5.2  | 438    | 100.0 | 2.8  | 901    | 100.0 | -0.1 | 1,382  | 100.0 | -1.9 | 1,820   | 100.0 | -1.8 |

| Fiscal Term                                   | 2007.3 |       |       | 2007.6 |       |      | 2007.9 |       |       | 2007.12 |       |       | 2008.3 |       |       | 2008.12P |       |       |
|---|--------|-------|-------|--------|-------|------|--------|-------|-------|---------|-------|-------|--------|-------|-------|----------|-------|-------|
|   | %      | %     | %     | %      | %     | %    | %      | %     | %     | %       | %     | %     | %      | %     | %     | %        |       |       |
| Automotive Products                           | 136    | 32.5  | 3.9   | 278    | 31.4  | 7.0  | 416    | 30.5  | 9.6   | 556     | 30.5  | 10.1  | 145    | 35.1  | 6.4   | 611      | 34.0  | 10.0  |
| Audio-Visual Equipment                        | 131    | 31.4  | -11.5 | 278    | 31.4  | -9.2 | 426    | 31.1  | -12.3 | 572     | 31.4  | -10.0 | 116    | 28.2  | -11.5 | 505      | 28.1  | -11.8 |
| Information & Communication                   | 72     | 17.2  | -2.7  | 152    | 17.2  | 1.5  | 248    | 18.2  | 5.5   | 333     | 18.3  | 5.6   | 72     | 17.5  | 0.3   | 310      | 17.2  | -7.1  |
| Home Appliances, Power Tools, Toys and Others | 79     | 18.9  | -6.4  | 177    | 20.0  | -4.0 | 276    | 20.2  | -1.5  | 362     | 19.9  | -0.1  | 79     | 19.2  | 0.0   | 373      | 20.7  | 2.8   |
| Total Sales                                   | 419    | 100.0 | -4.4  | 886    | 100.0 | -1.7 | 1,368  | 100.0 | -1.1  | 1,825   | 100.0 | 0.3   | 412    | 100.0 | -1.5  | 1,800    | 100.0 | -1.4  |

### <Typical Application>

#### <Automotive Products>

Car mirror, Retractable rearview mirror, Door lock, Air conditioning damper actuator, Power window lifters, Seat adjuster, Door closer, Headlight beam level adjuster, Automatic cruise control, Lumbar support, Windshield washer pump, Idle speed controller, Trunk opener, Fuel-tank lid opener, Automatic antenna lifter, Emission control device, Steering lock, Intake manifold control valve etc.

#### <Audio-Visual Equipment>

DVD players/recorder, CD player, Mini component system, Car component system, Car navigation system, Video game, Digital video camera, etc.

#### <Information & Communication>

Ink jet printer, Photo printer, PC's CD/DVD drive, Digital camera, Copying machine, Facsimile machine, etc.

#### <Home Appliances, Power Tools, Toys and Others>

(Personal Care Product) Hair dryer, Shaver, Tooth brush, Hair remover, Hair clipper, etc

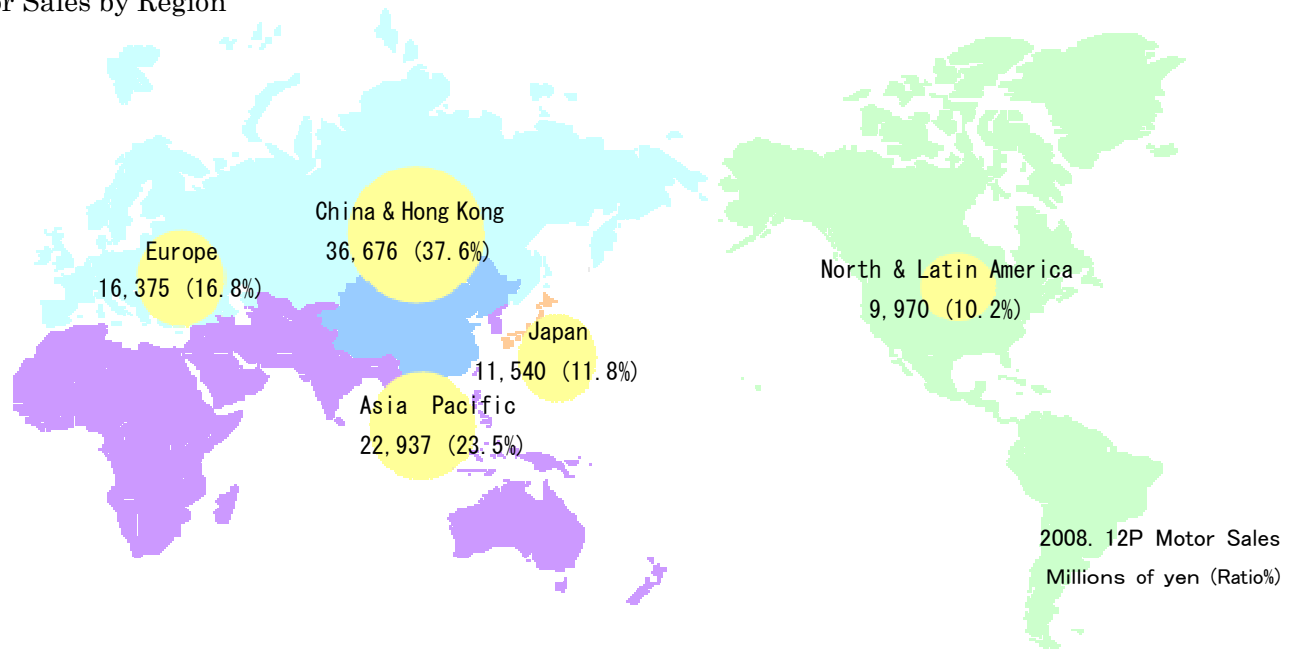
(Others) Vacuum cleaner, Vending machine, Small sprayer, Room freshener, Hot water pot, Mixer, Coffee maker, Electric reel, Small pump, etc.

(Power Tool) Drill, Screwdriver, Circular saw, Impact wrench, Lawn mower, Hedge clipper, etc.

(Toys, Miniature models, etc.)

(Health & Wellness) Blood pressure meter, Massager, etc.

## Motor Sales by Region



### Motor Sales

Millions of yen (Ratio%)/(Change%)

| Fiscal Term           | 2005.9   |        |         | 2005.12  |        |         | 2006.3   |        |         | 2006.6   |        |         | 2006.9   |        |         | 2006.12  |        |         |
|-----------------------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|
|                       | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% |
| Japan                 | 8,206    | 11.7   | -6.4    | 10,928   | 11.6   | -5.3    | 2,849    | 11.8   | -2.2    | 5,505    | 11.3   | -2.0    | 8,140    | 10.9   | -0.8    | 10,902   | 10.9   | -0.2    |
| North & Latin America | 6,519    | 9.3    | -7.1    | 8,728    | 9.3    | -4.0    | 2,650    | 11.0   | 23.5    | 5,194    | 10.7   | 19.5    | 7,817    | 10.4   | 19.9    | 10,459   | 10.5   | 19.8    |
| Europe                | 9,900    | 14.2   | -5.8    | 13,068   | 13.9   | -5.6    | 3,607    | 15.0   | 13.0    | 7,315    | 15.0   | 11.1    | 10,870   | 14.5   | 9.8     | 14,430   | 14.5   | 10.4    |
| China & Hong Kong     | 31,112   | 44.5   | -9.8    | 41,665   | 44.4   | -7.1    | 9,700    | 40.3   | 11.3    | 20,252   | 41.5   | 7.0     | 31,475   | 42.0   | 1.2     | 41,105   | 41.2   | -1.3    |
| Asia Pacific          | 14,164   | 20.3   | -9.0    | 19,443   | 20.7   | -2.4    | 5,270    | 21.9   | 27.2    | 10,475   | 21.5   | 17.6    | 16,553   | 22.1   | 16.9    | 22,804   | 22.9   | 17.3    |
| Total Sales           | 69,903   | 100.0  | -8.5    | 93,833   | 100.0  | -5.5    | 24,077   | 100.0  | 14.0    | 48,744   | 100.0  | 9.8     | 74,857   | 100.0  | 7.1     | 99,702   | 100.0  | 6.3     |

| Fiscal Term           | 2007.3   |        |         | 2007.6   |        |         | 2007.9   |        |         | 2007.12  |        |         | 2008.3   |        |         | 2008.12P |        |         |
|-----------------------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|
|                       | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% |
| Japan                 | 2,727    | 11.0   | -4.3    | 5,314    | 10.1   | -3.5    | 7,978    | 9.8    | -2.0    | 10,980   | 10.2   | 0.7     | 2,866    | 12.2   | 5.1     | 11,540   | 11.8   | 5.1     |
| North & Latin America | 2,829    | 11.4   | 6.6     | 5,876    | 11.2   | 13.1    | 9,080    | 11.2   | 16.2    | 11,697   | 10.9   | 11.8    | 2,395    | 10.2   | -15.2   | 9,970    | 10.2   | -14.8   |
| Europe                | 4,293    | 17.3   | 19.0    | 8,915    | 16.9   | 21.9    | 12,891   | 15.9   | 18.6    | 16,912   | 15.7   | 17.2    | 4,069    | 17.4   | -5.2    | 16,375   | 16.8   | -3.2    |
| China & Hong Kong     | 8,871    | 35.7   | -8.5    | 19,440   | 36.9   | -4.0    | 30,975   | 38.1   | -1.6    | 41,290   | 38.4   | 0.5     | 8,395    | 35.8   | -5.4    | 36,676   | 37.6   | -11.2   |
| Asia Pacific          | 6,106    | 24.6   | 15.9    | 13,101   | 24.9   | 25.1    | 20,280   | 25.0   | 22.5    | 26,564   | 24.7   | 16.5    | 5,723    | 24.4   | -6.3    | 22,937   | 23.5   | -13.7   |
| Total Sales           | 24,823   | 100.0  | 3.1     | 52,647   | 100.0  | 8.0     | 81,206   | 100.0  | 8.5     | 107,446  | 100.0  | 7.8     | 23,450   | 100.0  | -5.5    | 97,500   | 100.0  | -9.3    |

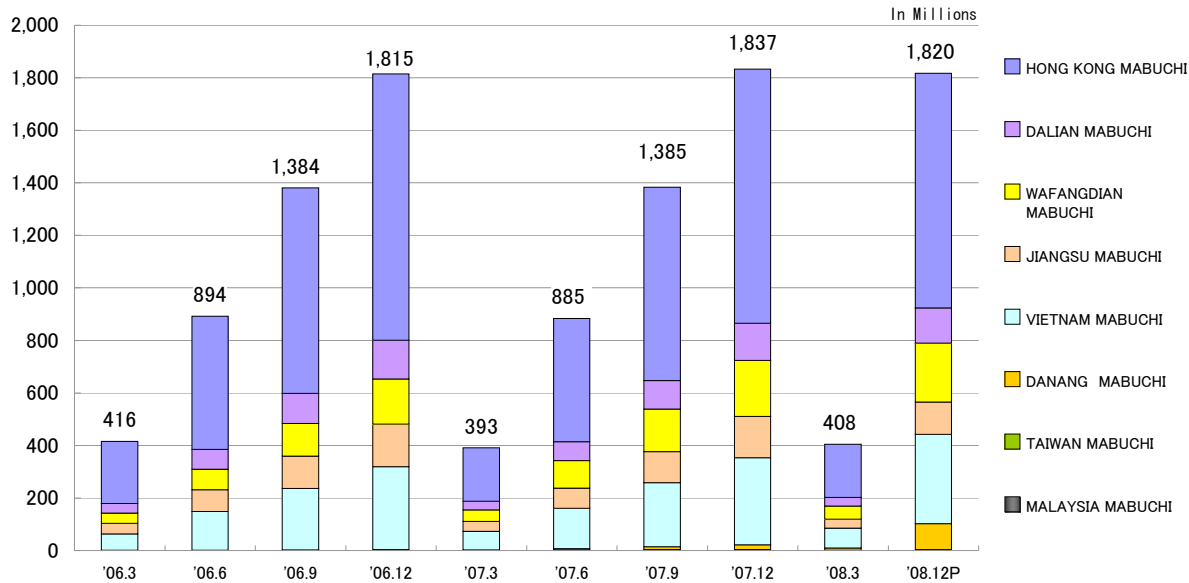
### Motor Sales Quantity

In Millions (Ratio%)/(Change%)

| Fiscal Term           | 2005.9   |        |         | 2005.12  |        |         | 2006.3   |        |         | 2006.6   |        |         | 2006.9   |        |         | 2006.12  |        |         |
|-----------------------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|
|                       | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% |
| Japan                 | 105      | 7.5    | -2.5    | 141      | 7.6    | -1.0    | 37       | 8.5    | 3.3     | 72       | 8.1    | 2.1     | 107      | 7.8    | 2.5     | 143      | 7.9    | 1.7     |
| North & Latin America | 84       | 6.0    | -13.8   | 110      | 6.0    | -12.1   | 32       | 7.4    | 14.3    | 64       | 7.2    | 13.8    | 96       | 6.9    | 14.1    | 126      | 6.9    | 13.7    |
| Europe                | 172      | 12.2   | -2.6    | 225      | 12.1   | -2.8    | 60       | 13.8   | 4.9     | 123      | 13.7   | 5.8     | 182      | 13.2   | 5.8     | 238      | 13.1   | 5.9     |
| China & Hong Kong     | 771      | 54.7   | -6.7    | 1,005    | 54.3   | -7.3    | 217      | 49.6   | -1.8    | 454      | 50.4   | -5.6    | 705      | 51.0   | -8.5    | 917      | 50.4   | -8.8    |
| Asia Pacific          | 276      | 19.6   | -3.3    | 370      | 20.0   | 0.5     | 90       | 20.7   | 9.2     | 186      | 20.6   | 5.6     | 291      | 21.1   | 5.4     | 394      | 21.7   | 6.5     |
| Total Sales           | 1,409    | 100.0  | -5.7    | 1,853    | 100.0  | -5.2    | 438      | 100.0  | 2.8     | 901      | 100.0  | -0.1    | 1,382    | 100.0  | -1.9    | 1,820    | 100.0  | -1.8    |

| Fiscal Term           | 2007.3   |        |         | 2007.6   |        |         | 2007.9   |        |         | 2007.12  |        |         | 2008.3   |        |         | 2008.12P |        |         |
|-----------------------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|----------|--------|---------|
|                       | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% | Millions | Ratio% | Change% |
| Japan                 | 35       | 8.6    | -3.4    | 70       | 8.0    | -3.1    | 105      | 7.7    | -1.7    | 144      | 7.9    | 0.3     | 36       | 8.7    | 0.3     | 146      | 8.1    | 1.3     |
| North & Latin America | 31       | 7.5    | -2.4    | 67       | 7.7    | 5.0     | 101      | 7.4    | 5.7     | 130      | 7.1    | 3.2     | 30       | 7.3    | -4.9    | 129      | 7.2    | -0.5    |
| Europe                | 66       | 15.8   | 9.1     | 135      | 15.3   | 9.4     | 196      | 14.4   | 8.0     | 259      | 14.2   | 9.1     | 67       | 16.3   | 1.5     | 264      | 14.7   | 1.9     |
| China & Hong Kong     | 185      | 44.2   | -14.9   | 401      | 45.3   | -11.5   | 638      | 46.7   | -9.5    | 861      | 47.2   | -6.1    | 181      | 43.9   | -2.1    | 841      | 46.7   | -2.3    |
| Asia Pacific          | 100      | 23.9   | 10.6    | 210      | 23.8   | 13.2    | 325      | 23.8   | 11.8    | 429      | 23.6   | 8.9     | 98       | 23.8   | -1.9    | 418      | 23.3   | -2.6    |
| Total Sales           | 419      | 100.0  | -4.4    | 886      | 100.0  | -1.7    | 1,368    | 100.0  | -1.1    | 1,825    | 100.0  | 0.3     | 412      | 100.0  | -1.5    | 1,800    | 100.0  | -1.4    |

# Manufacturing Quantity by Factory



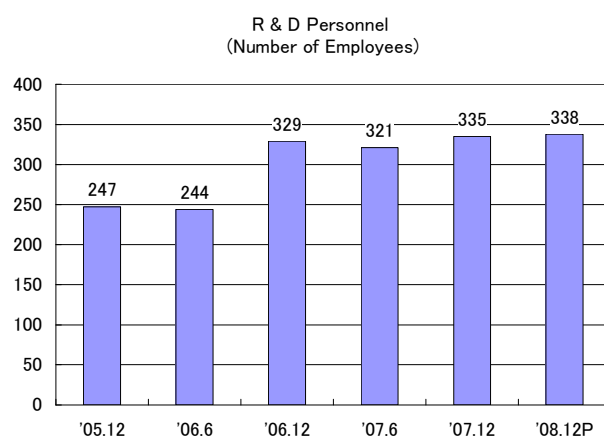
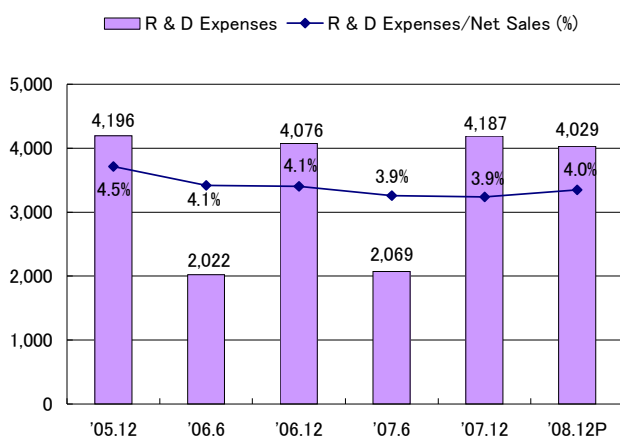
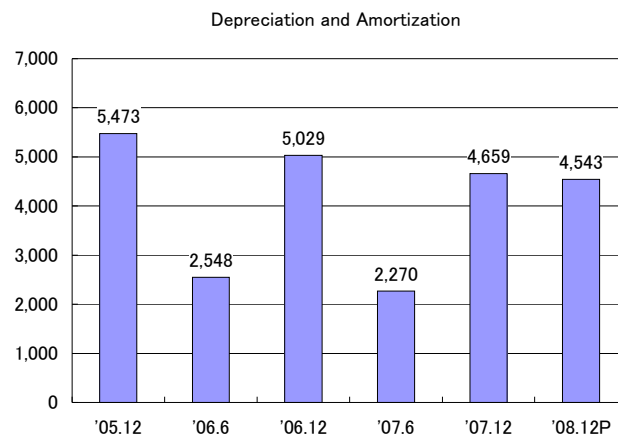
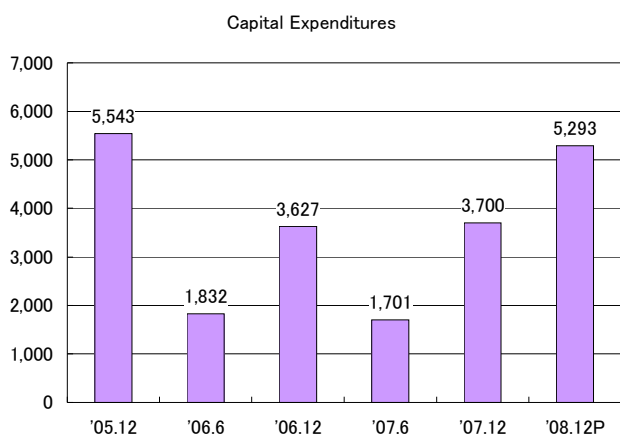
| Fiscal Term        | 2005.9 |        |         | 2005.12 |        |         | 2006.3 |        |         | 2006.6 |        |         | 2006.9 |        |         | 2006.12 |        |         |
|--------------------|--------|--------|---------|---------|--------|---------|--------|--------|---------|--------|--------|---------|--------|--------|---------|---------|--------|---------|
|                    | Value  | Ratio% | Change% | Value   | Ratio% | Change% | Value  | Ratio% | Change% | Value  | Ratio% | Change% | Value  | Ratio% | Change% | Value   | Ratio% | Change% |
| HONG KONG MABUCHI  | 773    | 56.5   | -13.4   | 1,027   | 56.7   | -10.9   | 236    | 56.7   | 7.3     | 507    | 56.7   | 5.7     | 783    | 56.6   | 1.3     | 1,013   | 55.8   | -1.4    |
| DALIAN MABUCHI     | 130    | 9.5    | 4.7     | 170     | 9.4    | 6.1     | 37     | 8.9    | -4.6    | 76     | 8.5    | -12.6   | 114    | 8.3    | -12.3   | 148     | 8.2    | -13.1   |
| WAFANGDIAN MABUCHI | 102    | 7.5    | -15.4   | 139     | 7.7    | -11.7   | 39     | 9.4    | 21.5    | 77     | 8.7    | 19.7    | 124    | 9.0    | 21.2    | 171     | 9.4    | 22.7    |
| JIANGSU MABUCHI    | 92     | 6.8    | -16.4   | 130     | 7.2    | -9.3    | 40     | 9.7    | 54.5    | 83     | 9.3    | 48.3    | 124    | 9.0    | 34.6    | 162     | 8.9    | 24.7    |
| VIETNAM MABUCHI    | 235    | 17.2   | -2.6    | 308     | 17.0   | -3.2    | 62     | 15.1   | -9.6    | 148    | 16.6   | -2.7    | 234    | 16.9   | -0.3    | 316     | 17.4   | 2.3     |
| DANANG MABUCHI     | -      | -      | -       | -       | -      | -       | -      | -      | -       | -      | -      | -       | -      | -      | -       | 0       | 0.0    | -       |
| TAIWAN MABUCHI     | 2      | 0.2    | -26.3   | 2       | 0.2    | -18.1   | 1      | 0.2    | 61.6    | 1      | 0.2    | 26.9    | 2      | 0.2    | 14.5    | 3       | 0.2    | 15.7    |
| MALAYSIA MABUCHI   | 31     | 2.3    | -18.6   | 31      | 1.8    | -38.8   | -      | -      | -       | -      | -      | -       | -      | -      | -       | -       | -      | -       |
| Total              | 1,369  | 100.0  | -10.8   | 1,811   | 100.0  | -9.0    | 416    | 100.0  | 4.1     | 894    | 100.0  | 2.9     | 1,384  | 100.0  | 1.1     | 1,815   | 100.0  | 0.2     |

| Fiscal Term        | 2007.3 |        |         | 2007.6 |        |         | 2007.9 |        |         | 2007.12 |        |         | 2008.3 |        |         | 2008.12P |        |         |
|--------------------|--------|--------|---------|--------|--------|---------|--------|--------|---------|---------|--------|---------|--------|--------|---------|----------|--------|---------|
|                    | Value  | Ratio% | Change% | Value  | Ratio% | Change% | Value  | Ratio% | Change% | Value   | Ratio% | Change% | Value  | Ratio% | Change% | Value    | Ratio% | Change% |
| HONG KONG MABUCHI  | 204    | 51.9   | -13.5   | 469    | 53.1   | -7.3    | 736    | 53.2   | -6.0    | 969     | 52.8   | -4.3    | 203    | 50.0   | -0.2    | 893      | 49.1   | -7.9    |
| DALIAN MABUCHI     | 33     | 8.5    | -9.6    | 72     | 8.1    | -5.5    | 109    | 7.9    | -4.6    | 141     | 7.7    | -4.8    | 33     | 8.3    | 0.3     | 134      | 7.4    | -4.7    |
| WAFANGDIAN MABUCHI | 44     | 11.3   | 14.3    | 104    | 11.8   | 33.9    | 161    | 11.7   | 29.7    | 212     | 11.6   | 23.9    | 51     | 12.6   | 15.3    | 225      | 12.4   | 6.2     |
| JIANGSU MABUCHI    | 37     | 9.5    | -7.4    | 77     | 8.7    | -7.4    | 119    | 8.6    | -4.6    | 157     | 8.5    | -3.1    | 33     | 8.1    | -10.7   | 123      | 6.8    | -21.1   |
| VIETNAM MABUCHI    | 71     | 18.0   | 13.1    | 154    | 17.5   | 4.4     | 243    | 17.6   | 4.0     | 332     | 18.1   | 5.2     | 75     | 18.5   | 6.1     | 340      | 18.7   | 2.3     |
| DANANG MABUCHI     | 1      | 0.5    | -       | 5      | 0.6    | -       | 11     | 0.8    | -       | 19      | 1.1    | 2,237.4 | 9      | 2.2    | 380.0   | 98       | 5.4    | 399.5   |
| TAIWAN MABUCHI     | 1      | 0.3    | -0.7    | 2      | 0.2    | 20.7    | 3      | 0.2    | 36.1    | 4       | 0.2    | 33.6    | 1      | 0.3    | 7.7     | 4        | 0.2    | -10.6   |
| MALAYSIA MABUCHI   | -      | -      | -       | -      | -      | -       | -      | -      | -       | -       | -      | -       | -      | -      | -       | -        | -      | -       |
| Total              | 393    | 100.0  | -5.4    | 885    | 100.0  | -1.0    | 1,385  | 100.0  | 0.0     | 1,837   | 100.0  | 1.2     | 408    | 100.0  | 3.6     | 1,820    | 100.0  | -1.0    |

HONG KONG MABUCHI (Total amount of Guangdong Factory 1, Guangdong Factory 2, and Guangdong Factory 3)

# Capital Expenditures/R&D Expenses

Millions of yen

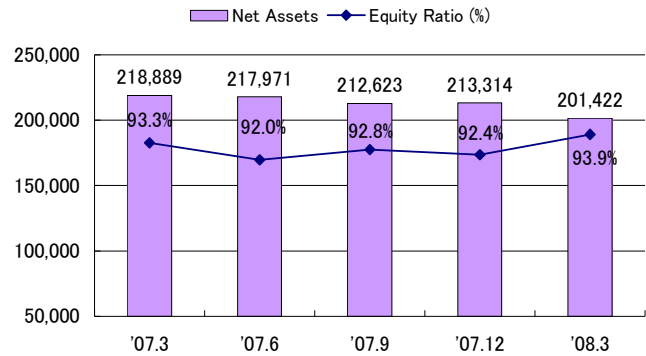
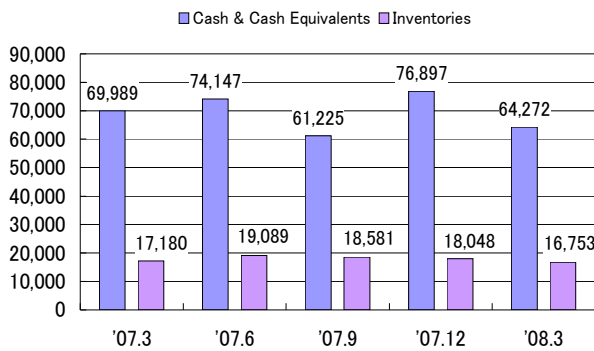
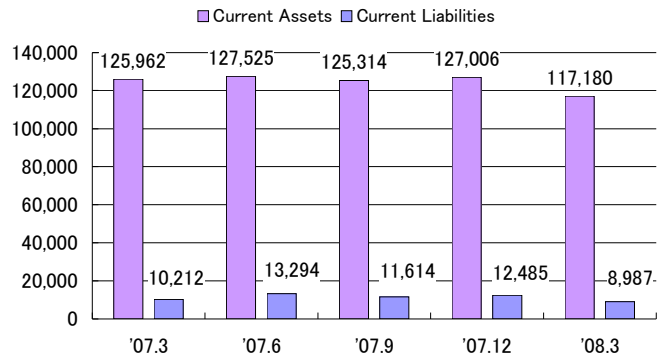
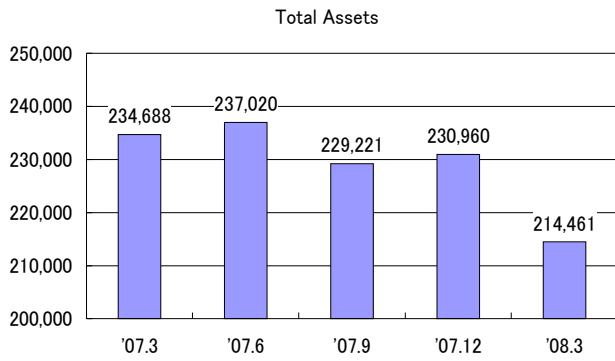


Millions of yen (Change%)

| Item                                  | 2005.12 |       | 2006.6 |       | 2006.12 |       | 2007.6 |       | 2007.12 |      | 2008.12P |      |
|---------------------------------------|---------|-------|--------|-------|---------|-------|--------|-------|---------|------|----------|------|
|                                       | Value   | %     | Value  | %     | Value   | %     | Value  | %     | Value   | %    | Value    | %    |
| Capital Expenditures                  | 5,543   | -52.2 | 1,832  | -40.4 | 3,627   | -34.6 | 1,701  | -7.2  | 3,700   | 2.0  | 5,293    | 43.1 |
| Depreciation and Amortization         | 5,473   | 10.3  | 2,548  | -0.5  | 5,029   | -8.1  | 2,270  | -10.9 | 4,659   | -7.4 | 4,543    | -2.5 |
| R & D Expenses                        | 4,196   | 4.0   | 2,022  | -2.3  | 4,076   | -2.9  | 2,069  | 2.3   | 4,187   | 2.7  | 4,029    | -3.8 |
| R & D Expenses/Net Sales (%)          | 4.5     |       | 4.1    |       | 4.1     |       | 3.9    |       | 3.9     |      | 4.0      |      |
| R & D Personnel (Number of Employees) | 247     | 8.3   | 244    | 5.2   | 329     | 33.2  | 321    | 31.6  | 335     | 1.8  | 338      | 0.9  |

# Assets, Liabilities and Net Assets

Millions of yen

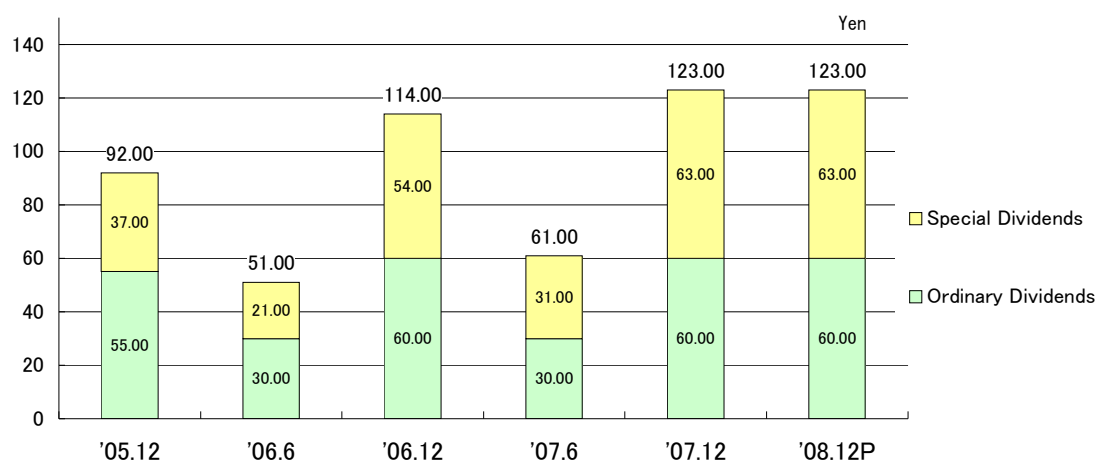


Millions of yen (Change%)

| Item                    | As of   |      | 2007.3.31 |      | 2007.6.30 |      | 2007.9.30 |      | 2007.12.31 |       | 2008.3.31 |   |
|-------------------------|---------|------|-----------|------|-----------|------|-----------|------|------------|-------|-----------|---|
|                         |         | %    |           | %    |           | %    |           | %    |            | %     |           | % |
| Total Assets            | 234,688 | 2.6  | 237,020   | 3.8  | 229,221   | -1.5 | 230,960   | -2.5 | 214,461    | -8.6  |           |   |
| Current Assets          | 125,962 | 15.1 | 127,525   | 17.0 | 125,314   | 10.8 | 127,006   | 6.8  | 117,180    | -7.0  |           |   |
| Current Liabilities     | 10,212  | -2.3 | 13,294    | 20.3 | 11,614    | -4.3 | 12,485    | 3.2  | 8,987      | -12.0 |           |   |
| Current Ratio (%)       | 1,233   |      | 959       |      | 1,079     |      | 1,017     |      | 1,304      |       |           |   |
| Cash & Cash Equivalents | 69,989  | 14.2 | 74,147    | 11.5 | 61,225    | -8.8 | 76,897    | 5.9  | 64,272     | -8.2  |           |   |
| Inventories             | 17,180  | 0.6  | 19,089    | 10.1 | 18,581    | 1.5  | 18,048    | 1.3  | 16,753     | -2.5  |           |   |
| Net Assets              | 218,889 | 3.0  | 217,971   | 2.7  | 212,623   | -1.3 | 213,314   | -2.7 | 201,422    | -8.0  |           |   |
| Equity Ratio (%)        | 93.3    |      | 92.0      |      | 92.8      |      | 92.4      |      | 93.9       |       |           |   |

## Per Share Data

Cash Dividends per Share (Non-Consolidated)



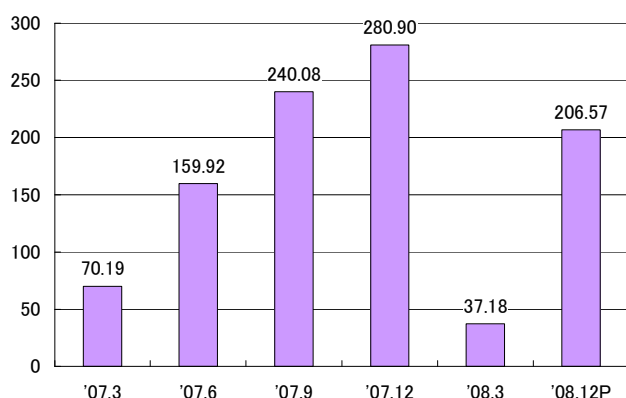
| Item                           | Fiscal Term |       | 2005.12 |      | 2006.6 |      | 2006.12 |      | 2007.6 |     | 2007.12 |     | 2008.12P |   |
|--------------------------------|-------------|-------|---------|------|--------|------|---------|------|--------|-----|---------|-----|----------|---|
|                                |             | %     |         | %    |        | %    |         | %    |        | %   |         | %   |          | % |
| Non-Consolidated               |             |       |         |      |        |      |         |      |        |     |         |     |          |   |
| Cash Dividends per Share (Yen) | 92.00       | -20.0 | 51.00   | 21.4 | 114.00 | 23.9 | 61.00   | 19.6 | 123.00 | 7.9 | 123.00  | 0.0 |          |   |
| (Special Dividends)            | 37.00       |       | 21.00   |      | 54.00  |      | 31.00   |      | 63.00  |     | 63.00   |     | 63.00    |   |
| Consolidated                   |             |       |         |      |        |      |         |      |        |     |         |     |          |   |
| Payout Ratio (%)               | 38.3        |       |         |      | 42.3   |      |         |      | 43.8   |     | 59.5    |     |          |   |

### <Dividend Policy>

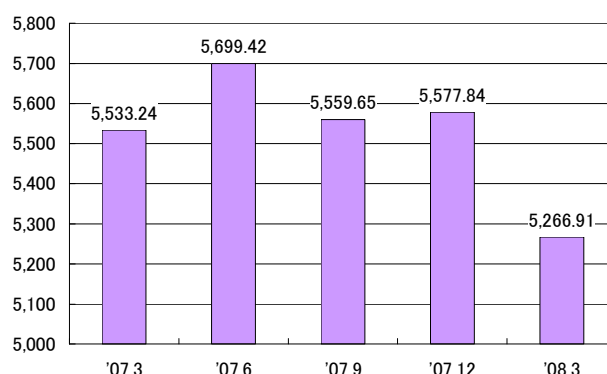
The annual dividend consist of ordinary dividend of 60 yen per share as a long-lasting stable dividend and special dividend as the amount calculated by dividing the 20% of the consolidated net profits by shares.

Based on this calculation standard, the actual dividend for the whole financial year does not fall below the expected dividend, which is issued within the period, unless the earnings estimates are significantly downgraded.

Net Income per Share (Consolidated)

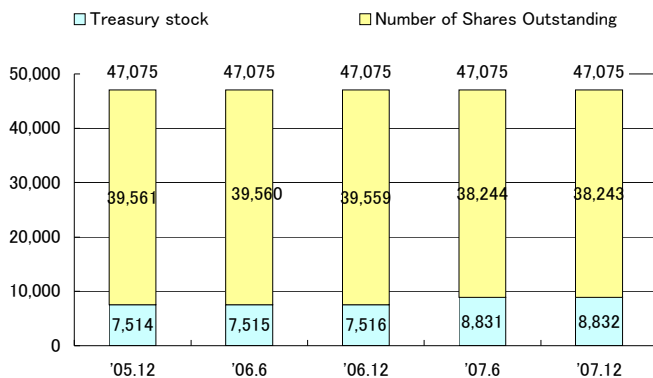


Book Value per Share (Consolidated)

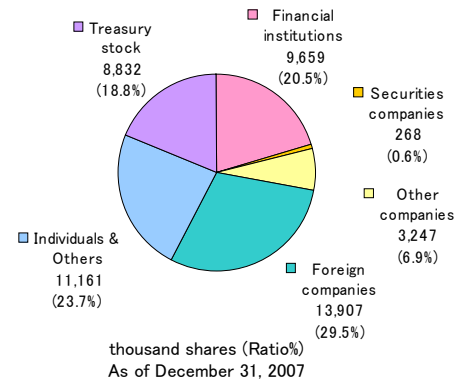


| Item                       | Fiscal Term |           | 2007.3   |      | 2007.6   |      | 2007.9   |     | 2007.12  |       | 2008.3 |       | 2008.12P |   |
|----------------------------|-------------|-----------|----------|------|----------|------|----------|-----|----------|-------|--------|-------|----------|---|
|                            |             | (Change%) |          | %    |          | %    |          | %   |          | %     |        | %     |          | % |
| Net Income per Share (Yen) | 70.19       | 18.6      | 159.92   | 18.8 | 240.08   | 11.7 | 280.90   | 4.8 | 37.18    | -47.0 | 206.57 | -26.5 |          |   |
| Book Value per Share (Yen) | 5,533.24    | 3.1       | 5,699.42 | 6.2  | 5,559.65 | 2.1  | 5,577.84 | 0.7 | 5,266.91 | -4.8  |        |       |          |   |

## Stock Information



Composition of Shareholders by Category (Number of Shares)



thousand shares (Ratio%)  
As of December 31, 2007

| As of                        | 2005.12.31 |       | 2006.6.30 |       | 2006.12.31 |       | 2007.6.30 |       | 2007.12.31 |       |
|------------------------------|------------|-------|-----------|-------|------------|-------|-----------|-------|------------|-------|
|                              | Number     | %     | Number    | %     | Number     | %     | Number    | %     | Number     | %     |
| Number of Shares Issued      | 47,075     | 100.0 | 47,075    | 100.0 | 47,075     | 100.0 | 47,075    | 100.0 | 47,075     | 100.0 |
| Number of Shares Outstanding | 39,561     | 84.0  | 39,560    | 84.0  | 39,559     | 84.0  | 38,244    | 81.2  | 38,243     | 81.2  |
| Treasury stock               | 7,514      | 16.0  | 7,515     | 16.0  | 7,516      | 16.0  | 8,831     | 18.8  | 8,832      | 18.8  |

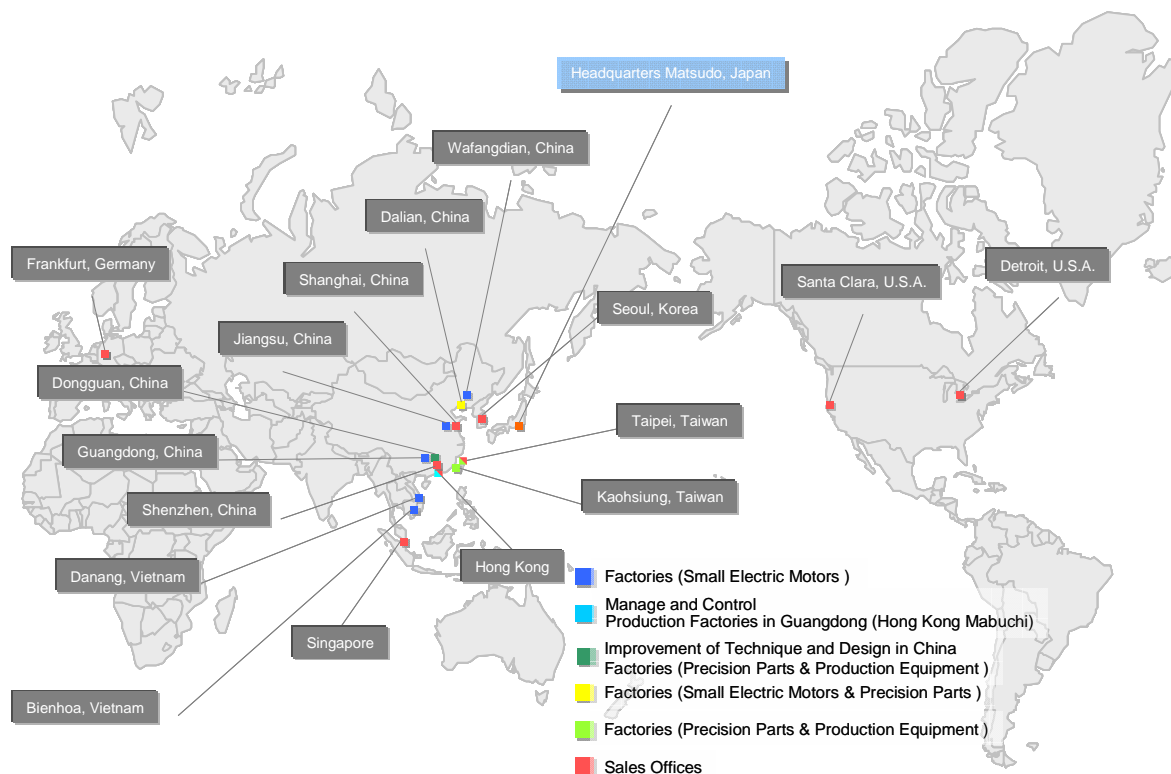
Composition of Shareholders by Category (Number of Shares)

| As of                  | 2005.12.31 |       | 2006.6.30 |       | 2006.12.31 |       | 2007.6.30 |       | 2007.12.31 |       |
|------------------------|------------|-------|-----------|-------|------------|-------|-----------|-------|------------|-------|
|                        | Number     | %     | Number    | %     | Number     | %     | Number    | %     | Number     | %     |
| Financial institutions | 7,975      | 16.9  | 8,115     | 17.2  | 8,591      | 18.3  | 8,173     | 17.4  | 9,659      | 20.5  |
| Securities companies   | 206        | 0.4   | 147       | 0.3   | 298        | 0.6   | 252       | 0.5   | 268        | 0.6   |
| Other companies        | 3,015      | 6.4   | 3,289     | 7.0   | 3,274      | 7.0   | 3,247     | 6.9   | 3,247      | 6.9   |
| Foreign companies      | 13,866     | 29.5  | 14,310    | 30.4  | 14,354     | 30.5  | 15,205    | 32.3  | 13,907     | 29.5  |
| Individuals & Others   | 14,497     | 30.8  | 13,696    | 29.1  | 13,042     | 27.7  | 11,364    | 24.1  | 11,161     | 23.7  |
| Treasury stock         | 7,514      | 16.0  | 7,515     | 16.0  | 7,516      | 16.0  | 8,831     | 18.8  | 8,832      | 18.8  |
| Total                  | 47,075     | 100.0 | 47,075    | 100.0 | 47,075     | 100.0 | 47,075    | 100.0 | 47,075     | 100.0 |

Composition of Shareholders by Category (Number of Shareholders)

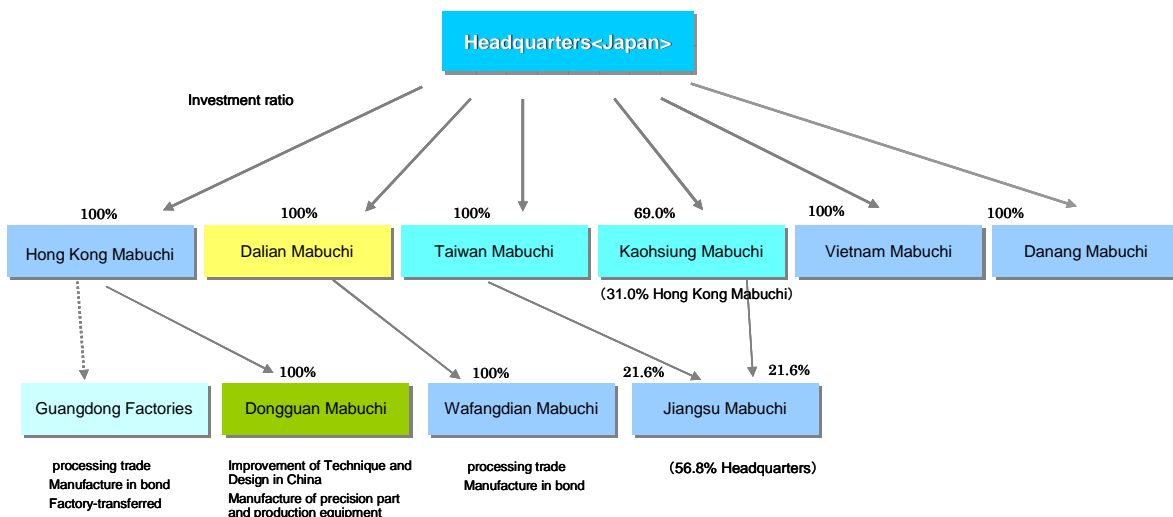
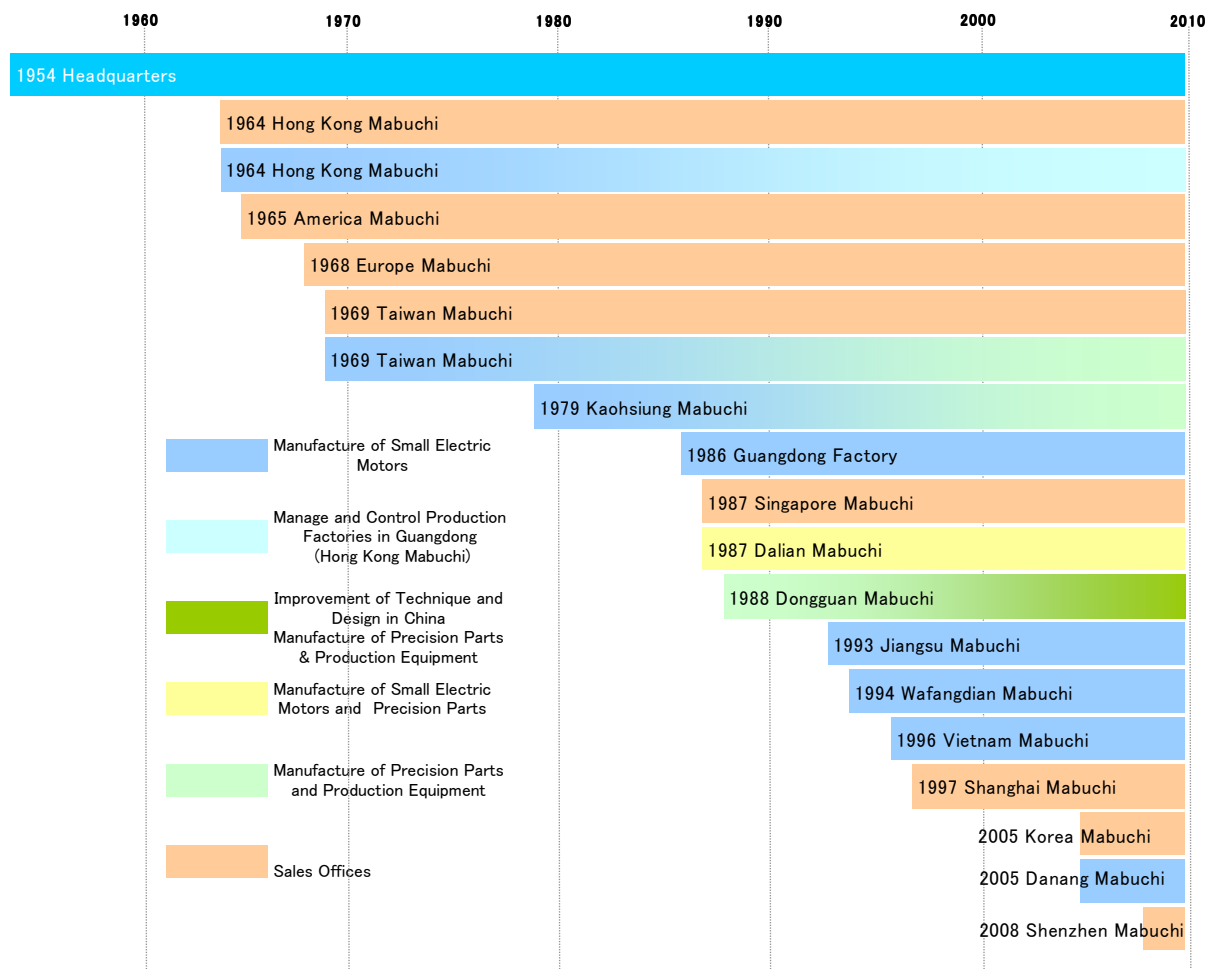
| As of                  | 2005.12.31 |       | 2006.6.30 |       | 2006.12.31 |       | 2007.6.30 |       | 2007.12.31 |       |
|------------------------|------------|-------|-----------|-------|------------|-------|-----------|-------|------------|-------|
|                        | Number     | %     | Number    | %     | Number     | %     | Number    | %     | Number     | %     |
| Financial institutions | 87         | 0.5   | 83        | 0.6   | 90         | 0.7   | 85        | 0.8   | 75         | 0.7   |
| Securities companies   | 41         | 0.2   | 37        | 0.3   | 35         | 0.3   | 36        | 0.3   | 42         | 0.4   |
| Other companies        | 253        | 1.5   | 224       | 1.5   | 201        | 1.6   | 190       | 1.7   | 186        | 1.8   |
| Foreign companies      | 307        | 1.8   | 297       | 2.0   | 303        | 2.4   | 289       | 2.6   | 296        | 2.8   |
| Individuals & Others   | 16,060     | 95.9  | 13,969    | 95.6  | 12,245     | 95.1  | 10,540    | 94.6  | 10,028     | 94.4  |
| Treasury stock         | 1          | 0.0   | 1         | 0.0   | 1          | 0.0   | 1         | 0.0   | 1          | 0.0   |
| Total                  | 16,749     | 100.0 | 14,611    | 100.0 | 12,875     | 100.0 | 11,141    | 100.0 | 10,628     | 100.0 |

## Consolidated Subsidiaries



| Corporate Name                             | Location  | Field of Operations   |
|--|-----------|---|
| Hong Kong Mabuchi                          |           |   |
| MABUCHI INDUSTRY CO., LTD.                 | HONG KONG | Sales of Small Electric Motors (Motor Production is made in Guangdong base on manufacturing contract with Chinese entity) |
| Dalian Mabuchi                             |           |   |
| MABUCHI MOTOR DALIAN CO., LTD.             | CHINA     | Manufacture of Small Electric Motors & Manufacture of Precision Parts   |
| Wafangdian Mabuchi                         |           |   |
| MABUCHI MOTOR WAFANGDIAN CO., LTD.         | CHINA     | Manufacture of Small Electric Motors  |
| Jiangsu Mabuchi                            |           |   |
| MABUCHI MOTOR (JIANGSU) CO., LTD.          | CHINA     | Manufacture of Small Electric Motors  |
| Vietnam Mabuchi                            |           |   |
| MABUCHI MOTOR VIETNAM LTD.                 | VIETNAM   | Manufacture of Small Electric Motors  |
| Danang Mabuchi                             |           |   |
| MABUCHI MOTOR DANANG LTD.                  | VIETNAM   | Manufacture of Small Electric Motors  |
| Taiwan Mabuchi                             |           |   |
| MABUCHI TAIWAN CO., LTD.                   | TAIWAN    | Manufacture and Sales of Small Electric Motors & Manufacture of Production Equipment                                      |
| Dongguan Mabuchi                           |           |   |
| DONGGUAN MABUCHI MOTOR EQUIPMENT CO., LTD. | CHINA     | Improvement of Technique and Design in China<br>Manufacture of Precision Parts & Production Equipment                     |
| Kaohsiung Mabuchi                          |           |   |
| MABUCHI MOTOR TAIWAN LTD.                  | TAIWAN    | Manufacture of Precision Parts & Production Equipment   |
| America Mabuchi                            |           |   |
| MABUCHI MOTOR AMERICA CORP.                | U.S.A.    | Sales of Small Electric Motors  |
| Europe Mabuchi                             |           |   |
| MABUCHI MOTOR (EUROPE) GmbH                | GERMANY   | Sales of Small Electric Motors  |
| Singapore Mabuchi                          |           |   |
| MABUCHI MOTOR (SINGAPORE) PTE. LTD.        | SINGAPORE | Sales of Small Electric Motors  |
| Shanghai Mabuchi                           |           |   |
| MABUCHI MOTOR (SHANGHAI) CO., LTD.         | CHINA     | Sales of Small Electric Motors  |
| Korea Mabuchi                              |           |   |
| MABUCHI MOTOR KOREA CO., LTD.              | KOREA     | Sales of Small Electric Motors  |
| Shenzhen Mabuchi                           |           |   |
| MABUCHI MOTOR TRADING (SHENZHEN) CO.,LTD   | CHINA     | Sales of Small Electric Motors  |

# International Specialization History



## Number of Employees

|   | Number of Employees (Ratio)/(Change%) |            |             |               |            |             |               |            |             |               |            |             |               |            |            |
|---|---------------------------------------|------------|-------------|---------------|------------|-------------|---------------|------------|-------------|---------------|------------|-------------|---------------|------------|------------|
|   | As of                                 | 2005.12.31 |             |               | 2006.6.30  |             |               | 2006.12.31 |             |               | 2007.6.30  |             |               | 2007.12.31 |            |
|   |                                       | %          | %           | %             | %          | %           | %             | %          | %           | %             | %          | %           | %             | %          | %          |
| <b>(Consolidated)</b>                             |                                       |            |             |               |            |             |               |            |             |               |            |             |               |            |            |
| Production Division                               | 44,961                                | 96.9       | -7.0        | 46,113        | 97.0       | -4.5        | 43,523        | 96.7       | -3.2        | 47,386        | 96.9       | 2.8         | 44,080        | 96.7       | 1.3        |
| (Contract manufacturing labor at plants in China) | (25,660)                              |            |             | (30,006)      |            |             | (26,853)      |            |             | (29,756)      |            |             | (21,724)      |            |            |
| Sales Division                                    | 224                                   | 0.5        | 4.7         | 207           | 0.4        | -6.3        | 219           | 0.5        | -2.2        | 217           | 0.4        | 4.8         | 215           | 0.5        | -1.8       |
| R & D Division                                    | 452                                   | 1.0        | 15.6        | 432           | 0.9        | 3.1         | 478           | 1.1        | 5.8         | 507           | 1.0        | 17.4        | 522           | 1.1        | 9.2        |
| Administrative Division                           | 775                                   | 1.7        | 0.4         | 774           | 1.6        | -4.0        | 795           | 1.8        | 2.6         | 802           | 1.6        | 3.6         | 784           | 1.7        | -1.4       |
| <b>Total</b>                                      | <b>46,412</b>                         | <b>100</b> | <b>-6.7</b> | <b>47,526</b> | <b>100</b> | <b>-4.4</b> | <b>45,015</b> | <b>100</b> | <b>-3.0</b> | <b>48,912</b> | <b>100</b> | <b>2.9</b>  | <b>45,601</b> | <b>100</b> | <b>1.3</b> |
| <b>(Non-Consolidated)</b>                         |                                       |            |             |               |            |             |               |            |             |               |            |             |               |            |            |
|   | As of                                 |            | %           |               | %          |             | %             | %          |             | %             | %          |             | %             | %          |            |
| <b>Total</b>                                      | <b>763</b>                            |            | <b>-2.7</b> | <b>773</b>    |            | <b>-0.6</b> | <b>760</b>    |            | <b>-0.4</b> | <b>769</b>    |            | <b>-0.5</b> | <b>761</b>    |            | <b>0.1</b> |

## Corporate Profile

Trade name **MABUCHI MOTOR CO., LTD.**

Established January 18, 1954

Field of Operations Manufacture and Sales of Small Electric Motors

Capital ¥20,704 million

Address Headquarters

430 Matsuhidai Matsudo City, Chiba, 270-2280 Japan

Tel: 81-47-710-1111

Technology Center

280 Ryufukuji Motono-son Inba-gun, Chiba, 270-2393 Japan

Tel: 81-47-710-1222

Settlement Day December 31

Number of Share Issued 47,075,881

Stock Listings Tokyo Stock Exchange, First Section

Stock Exchange Code Number 6592



URL <http://www.mabuchi-motor.co.jp>